



## **NANOG Members Breakfast**

**February 9, 2016**

**8:30am Pacific**

**Harbor Island 2 & 3 - San Diego Sheraton Hotel & Marina**

Attendance: 190

Opening Greeting was given by Dan Golding, Chair NANOG Board of Directors. Mr. Golding acknowledged the members of the Board of Directors and Program Committee in the room, and thanked them for their contribution in making NANOG 66 a successful conference.

Agenda for discussion at this Member's' Meeting:

Membership Recognition

Financial Update

    Reserve Policy

    Investment Plan

College Immersion Program

Fellowship

Retreat Discussion

    Education Program

    Event Site Selection

**Membership Recognition** - New recognitions have been put into place starting with the NANOG 66 conference. Now members have a dedicated priority line at the registration area to pick up conference badges. Also introduced at NANOG 66 is the mixed drink tickets for use at Beer n' Gear.

**Financial Update** - Ryan Donnelly, Treasurer, presented a financial update, providing the unaudited 2015 numbers. He noted that NANOG had a lot of transitions in 2015, which included a bank migration from Wells Fargo to Chase.

**Reserve Policy** - A reserve policy is being drafted, and will be presented at the June 2016 Members meeting, along with the audited 2015 Financials report.

**Investment Plan** - NANOG is looking at various low-risk investment strategies different from the standard CD investment as made in the past.

### **MEMBER QUESTIONS/COMMENTS:**

Mike Hughes - Thank you for looking at reserves and making a policy to ensure future welfare of NANOG.

Kevin Blumberg - Asked if the cost per attendee at meetings has gone up? Answer: Yes - but we've been able to leverage sponsorships to help cover the costs.

Joe Provo - Suggested an investment in Bacon Commodities. In all seriousness, he expressed support for the idea in sharing plans with membership on strategy for transparency.

Brian Fields - Suggested that in the check-in line for registration, to go around and offer memberships to the folks standing in line.

**College Immersion Program** - Dave Temkin, Vice Chair, reported on the investments NANOG is making for the future network engineer. Using some of the financial reserve, NANOG 66 is the fourth conference to offer the NCI program - building a pipeline to keep new folks joining the industry. At NANOG 66 there are 2 Universities (University of Colorado at Boulder and George Mason University) with 10 students. Dave noted NANOG likes to give the members something, but points out members are contributing to building the future of the industry via programs like NCI.

**Fellowship** - Dave Temkin also reported on an upcoming change being made to the NANOG Fellowship program. In the interest of continuing to build the future of the industry, the Board of Directors at their retreat, determined offering a Fellowship to attend a NANOG conference was nice, but a bigger impact would be to help fund a future network engineers education tuition. NANOG will be moving to a Tuition based Scholarship program, with more details to be announced at the NANOG 67 Members Meeting.

**Retreat Discussion** - Betty Burke, Executive Director, provided a summary update of the Board Retreat which took place in December. She started with a thank you, to the Program Committee members who are term limited, for their service over the past four years. The retreat focused on future of NANOG, where the organization is going and how to get it there. The Board made a decision to move from hiring specialists to contracting for services. Legal representation will change. A legal representative specializing in non-profits and technology companies has been identified. IT services will be provided via commercial products (in the cloud). In late 2014, the Board determined the Education program as established was not scalable, thus no classes were offered in 2015. Mid- 2016 the Education program is expected to return with a moved toward outsourced services, with focused content for NANOG. The Site Selection service will be moved in-house.

Dan Golding continued the update, stating NANOG will move to run like a real Enterprise - with SaaS (software as a service). The Education recraft will be forward looking, and provide skills needed to move forward in careers. Site Selection moving in-house will allow NANOG to drive down the cost of a hotel, rather than working with an agent.